

Director/Manager of Market Strategy & Policy

Location: Miami, FL preferred

Website: <https://spearmintenergy.com/>

The Company:

Spearmint Energy aims to be the preeminent green merchant trading company developing, owning, operating, and trading around Battery Energy Storage, Solar, and Wind to reduce grid volatility, increase system resiliency, and help to reduce Carbon emissions in a responsible and efficient way.

Summary:

This position is responsible for monitoring energy storage and renewable policies throughout the U.S. The core responsibility of this role is to identify nascent opportunities and keep the Spearmint Energy team informed in a rapidly changing policy environment. This professional will report directly to the Head of Strategy and Origination.

This role requires knowledge and comprehension utility-scale regulatory policy in energy markets throughout the U.S., including the barriers and opportunities facing energy storage and renewable technologies.

The ideal professional is a “strategist,” who can identify what matters most in the policy and regulatory environment and translate those policies into actionable strategies.

Specific Duties:

- Responsible for leading various day-to-day regulatory policy monitoring in target markets
- Regularly attend trade association calls, stakeholder events, and conferences and provide reports/summaries to the Spearmint Energy team
- Monitor and report on market design changes and policy developments, including both legislation and federal regulatory activities, as well as local and state policies
- Develop a thorough understanding of the various incentives and market drivers for each state and RTO/ISO.
- Develop and provide feedback/comments on all regulatory stakeholder initiatives of interest to Spearmint Energy and articulate Company position as needed
- Identify nascent opportunities and produce actionable insights
- Prepare market data analysis and create presentation materials as needed

Knowledge, Skills, and Abilities:

- A degree in Law, Policy, Public Administration, Economics, Business Administration preferred
- Minimum of 3-5 -year experience in renewable energy policy
- Experience in RTO/ISO markets as well as regulated electricity markets
- Exceptional written, verbal, and interpersonal communication skills

- Excellent research and analytical skills, with the ability to synthesize policy updates into market strategies
- Ability to build consensus with diverse stakeholders
- Organized and detail-oriented
- Self-motivated and driven with a high level of initiative and creative problem solving
- Able to thrive in a fast-paced business environment, and manage multiple objectives with competing deadlines
- Ability to work collaboratively with cross-functional teams

Physical requirements and environment:

The work environment and physical demand characteristics align with the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions if such professional is selected.

Due to the sourcing requirements and client-first nature of this role, any candidate interested in applying should expect to be traveling up to 40% of the time for client visits and industry events/conferences.

While the company's offices follow traditional business hours, given the nature of Spearmint Energy's business and the sector in which we operate, employees, including this position, may occasionally be required to conduct work outside of these hours as is typical in a client-first business. Such work may include communicating with contacts in other time zones, traveling, addressing particularly urgent matters related to projects under construction or in operations, and other circumstances